## Monthly Income Statement Projection

	Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12	Year 1
Sales						-							
Category 1													
Category 2													
Category 3													
Total Sales													
Cost of Goods Sold													
Category 1													
Category 2													
Category 3													
Total Cost of Goods Sold													
Gross Profit (Total Sales - Total COGS)													
Expenses	r	r				1	<b></b>	1					
Gross Wages (excludes withdrawals)													
Contract Labor													
Payroll Expenses (Taxes, etc.)													
Accounting and Legal													
Advertising													
Bank Charges													
Credit Card Fees													
Dues and Contributions													
Insurance													
Miscellaneous													
Office Expenses (Postage, etc.)													
Operating Supplies													

Total

Expenses continued on next page

Expenses Continued	Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12	Year 1
Permits, Licenses and Other Fees													
Rent or Lease													
Repairs and Maintenance													
Taxes (Real Estate, etc.)													
Telephone & Cell Phone													
Owner's Withdrawal													
Depreciation Expense													
Travel (Meals & Entertainment)													
Utilities													
Vehicle Expenses													
Marketing													
Other													
Other													
Other													
Total Expenses													
Operating Income													
(Gross Profit - Total Expenses)													
	<b></b>					1							T
Expected Loan Payment													
Income After Loan Payment													
(Operating Income - Loan Payment)													
(Operating income - Loan Payment)													